

TALWANDI SABO POWER LIMITED

REPLY TO QUERIES SUBMITTED BY BIDDERS/SUPPLIERS AGAINST TENDER FOR SUPPLY OF UP TO 0.3 MMT NON-COKING STEAM COAL OF DOMESTIC ORIGIN (EOI/46/CM/TSPL/2013-14)

As schedule for bidding process of above referred tender document for Supply of up to 0.3 MMT Non-coking steam coal of domestic origin, please check below the reply to queries submitted by various bidders/suppliers

| Q. No. | Clause reference No. | As per tender | Supplier Query/ Concern | TSPL Reply |
|--------|--|--------------------------------------|--|---|
| 1 | VOL 1. 19. 1.D.2 | 30 Crores | Minimum net worth required should be 5 Crores (Five crores) instead of 30 Crores (Thirty Crores). | Not acceptable, please refer vol 1. 19. 1.D.2 |
| 2 | VOL 1. 19. 1.D.3 | 25 Crore | Our Sanctioned and utilized Line of credit limit is ₹ 10 Crores at present which is going to enhanced upto ₹ 25 Crores within a month. We can not keep our limit unutilized due to Bank norms. | Not acceptable, please refer vol 1. 19. 1.D.3 |
| 3 | VOL 1. 11. | | Whether you have Punjab state entry tax exemption for coal? If yes, whether it will be provided to us? Otherwise we have to take extra costing of entry tax in our calculations. Whether you will provide us Form 27C for TCS exemption otherwise we have to take extra costing of TCS 1% while calculating. | TSPL is exempted from the payment of advance tax laviabon on import of goods into the state of Punjab |
| 4 | VOL 1. 17.0. | 5% of landed cost | Performance Bank guarantee required shall be 2% of total landed cost instead of 5%. | Not acceptable, As per clause 17.0 of vol I of existing tender |
| 5 | VOL 3. 4.0. VOL 3. 7.0.i VOL 3. 7.0.ii | Separate penalties for GCV, ASH etc. | You are buying coal on GCV (ARB) basis which is the total final reflect of all the components that is TM, ASH etc. Therefore if there is deduction on GCV (ARB) on prorata basis of landed value there should not be additional deduction for ash, TM etc. | Not acceptable, As per existing clauses of tender i.e. VOL 3. 4.0. VOL 3. 7.0.i VOL 3. 7.0.ii |
| 6 | Vol 1 Clause 7 | A crossed Bank Draft/Pay Order | Option for Bank Guarantee (by any reputed Bank) should be there | Not acceptable, please refer clause 7 of vol I of existing tender |
| 7 | Vol 1 Clause 10 | 6 Months | Market price cannot be predicted for such long duration, validity of bid should not be more than 3 months. | Accepted, Bid validity beyond 3 months can be further extended based on mutual agreements between the parties |
| 8 | General | 0.3 MMT | Contractor should be given option for offering a minimum quantity around 50000MTs (not binding to offer full qty. of 0.3 MMT) | Please refer contract clause 21 of volume I of existing tender document |
| 9 | Vol 3 clause 4 | <12% | During Rainy season Aug-Sep, Moisture should be allowed 15%, same should be taken as final quality adjustments | A tolerance of 1% over & above of existing moisture parameters shall be provided during monsoon season, i.e. <13%, during the |

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| | | | | month of July to Sept |
| 10 | Vol 3 clause 6 | Sample Collection By Plant | Sampling-Preparation-Analysis jointly by Plant ,IIA and our representative. Sample should be divided in four parts. 1 or each Plant, IIA,Contractor, Refree. Refree will be sent to Fourth party for inspection as mentioned in Tender | Not acceptable, As per clause 6 of vol 3 of existing tender |
| 11 | Vol 3 Clause 8 | Usance LC of 180 days | Who will bear the interest cost for the usance time of 180 Days ;TSPL or Contractor? | As per clause 8 of vol 3 of existing tender |
| 12 | Vol 3 Clause13 | Beyond Delivery Schedule | Contractor should be given garce period of 7 days in LD. | Not acceptable, As per clause 13 of vol 3 of existing tender |
| 13 | Vol 3 Clause 5 | Shunting charge in contractor account | Rates are FOR MTSS Siding and Rake being weighed on Private weighbridge of TSPL, so contractors should be kept out of picture of any shunting charges occurred. | Relevant clause has been modified accordingly, However in such case shunting charge from SSZ to MTSS to be added to all quotes for comparison of landed price |