

TALWANDI SABO POWER LIMITED

Response of Queries- TN/1/CM/TSPL/2020-21/R0 Dated 29th June 2020 (Active Mines Management)

Sr. No.	Clause No.	As per tender specification	Queries raised by Parties	TSPL Comments																					
1	Annexure-1 : Price Bid Format Page No:-24 <u>Quantity Management:</u>	Fixed Materialization Charges: INR (to be Bidded) PMT.	we are not able to understand the filling procedure.... "Fixed Materialization Charges: INR (to be Bidded) PMT. " what we do have to put within the bracket? or shall we convert the same to word file and then send the same to you with the price and duly filled up? kindly elaborate please.	Quote to be filled in place of "to be Bidded"																					
2	Page No:- 05, Clause No:-05 <u>Time schedule for bidding process.</u>	<table border="1"> <thead> <tr> <th>S. No.</th> <th>Bid Reference</th> <th>Details/ Tentative time lines</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Last Date for clarifications, if any, to be sent to TSPL.Fuel@vedanta.co.in</td> <td>04th Jul 2020</td> </tr> <tr> <td>2</td> <td>Response to bidder's queries</td> <td>06th Jul 2020</td> </tr> <tr> <td>3</td> <td>Last date and time for Receipt of Bid (Technical and Price Bid) in Hard copy</td> <td>10th Jul by 11:00 AM</td> </tr> <tr> <td>4</td> <td>Opening of EMD (Envelope-I)</td> <td>10th Jul by 11:30 AM</td> </tr> <tr> <td>5</td> <td>Opening of Technical Bid & Checking of Responsiveness (Envelope-II) only for those whose EMD is in order.</td> <td>10th Jul by 12:30 PM</td> </tr> <tr> <td>6</td> <td>Price bid opening (only for qualified bidders) (Envelope-III)</td> <td>10th Jul by 01:30 PM</td> </tr> </tbody> </table>	S. No.	Bid Reference	Details/ Tentative time lines	1	Last Date for clarifications, if any, to be sent to TSPL.Fuel@vedanta.co.in	04 th Jul 2020	2	Response to bidder's queries	06 th Jul 2020	3	Last date and time for Receipt of Bid (Technical and Price Bid) in Hard copy	10 th Jul by 11:00 AM	4	Opening of EMD (Envelope-I)	10 th Jul by 11:30 AM	5	Opening of Technical Bid & Checking of Responsiveness (Envelope-II) only for those whose EMD is in order.	10 th Jul by 12:30 PM	6	Price bid opening (only for qualified bidders) (Envelope-III)	10 th Jul by 01:30 PM	Extension in Time schedule for Bidding Process: you are supposed to upload the clarifications on 6th July 2020 and the final bid submission is just 4 days after the same. We are from Kolkata (West Bengal) and during this lockdown period (where transportation is a real hardship) we may face trouble to submit the hard copies of the EMD and tender documents on scheduled time.... kindly extend the date for another 15 days for submission and make it on 25/07/2020 instead of 10/07/2020.	Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020
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5	Page No:- 09, Clause No:-07 <u>SECURITY DEPOSIT/PERFORMANCE BANK GUARANTEE:</u>	Within ten (10) working days after receipt of Contract, the Contractor(s) shall furnish the Security Deposit/Performance Bank Guarantee (SDBG/PBG) in the form of a Bank Guarantee (as per TSPL's proforma) for an amount equivalent to 5% of Basic Contract value from any of the Indian Nationalized Bank or scheduled bank	May Please consider that submission of SDBG/PBG shall be applicable only in case of allocation of quantities to successful bidder, as in case only LOI/Contract is issued but coal is not allocated, in that case contractor shall not be submit BG.	Same as per tender terms & conditions																					
6	Page No:- 07, Clause No:-10.1 <u>QUALIFICATION REQUIREMENT (TECHNICAL BID):</u>	Quantity of the coal handled by the bidder should be at least 5 Million MT in any of last 3 years (i.e. FY 16-17, 17-18, 18-19,19-20) Contract Copies and Performance certificates of already executed similar work(s)	May please consider for qualification requirement bidder having experience of 2 MMT a year in any of the last 3 years shall be considered eligible. (i.e. FY 16-17, 17-18, 18-19, 19-20)	Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020																					

7	Annexure-1 : Price Bid Format Page No:-24 <u>Quantity Management:</u>	Price Bid format as mentioned in Tender	May Please consider the separate Price bid for eah subsidiaries and bidder shall be allowed to quote only from any of the specific subsidiaries.	Any Bidder is allowed to Quote from any of the Subsidiary
8	Page No:- 07, Clause No:-10.1 <u>QUALIFICATION REQUIREMENT (TECHNICAL BID):</u>	Quantity of the coal handled by the bidder should be at least 5 Million MT in any of last 3 years (i.e. FY 16-17, 17-18, 18-19,19-20) Contract Copies and Performance certificates of already executed similar work(s)	Request you to reduce the Coal Quantity handled criteria to enlarge the participations of bidders, however 5 Million MT is a huge Quantity, So as per suggestion it should be around 3 Million. In the FY 2018-19, We have handled more than 3,50,000 MT of coal thru RCR mode for NABHA POWER LIMITED from CCL, BCCL and SECL, We have vast experience in the area of CCL and BCCL and we are highly known to all Mines, Coal Type and Grades, Railway sidings, Area offices, subsidiary Head Quarters and Other departmental like CIMFR & other operational jobs over there. Recently we are awarded with AMM work order from BCCL subsidiary by NABHA POWER LIMITED, we are keen interested to participate in your Tender. Please find the detailed Executed quantity thru RCR as under:- FY of 2018-19:☐ CCL:- 139842.160 Mt Quantity supplied (RCR) BCCL:- 195934.670 Mt Quantity supplied (RCR) SECL:- 15039.400 Mt Quantity supplied (RCR) Total Quantity supplied through RCR:- 350816.230 MT Moreover we have supplied and handled (with In-Land Logistics) Approx. 3.65 lac MT of Imported coal from West Coast Ports for your Power Plant. If you will consider this quantity in your criteria (also considering in RCR Tender), it would be best and easy to participate,	Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020
9	Page No:- 05, Clause No:-05 <u>Time schedule for Queries raised by Party:</u>	Last Date for clarifications, if any, to be sent to TSPL.Fuel@vedanta.co.in Tentative time lines:- 04th July 2020	As per the time schedule, prospective bidders are required to submit queries by 04.07.2020. Since we had just received your mail today only i.e 04.07.2020, we request you to kindly allow us to submit our queries by 6th July, 2020 for which we shall remain thankful.	Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020
10	10. QUALIFICATION REQUIREMENT (TECHNICAL BID)	10.1 Quantity of the coal handled by the bidder should be at least 5 Million MT in any of last 3 years (i.e. FY 16-17, 17-18, 18-19, 19-20).	Our Company being a Washery operator, has executed a number of Jobs on Washing and Associated Logistics Services for Govt Power Houses, IPPs, and Cement Industries, where we have to undertake Active Mines Management. The Quantity criteria will be made up with our Associate Companies' jobs done in the same field. The clause may be amended suitably so that our eligibility can be established.	Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020

11	<p>Volume-1: Instructions to Bidders Page No:- 05, Clause No:-05 <u>Time schedule for bidding process.</u></p>	<p>Last date and time for Receipt of Bid (Technical and Price Bid) in Hard copy Tentative time lines:- 10th July 2020 by 11:00 AM</p>	<p>Physically submission of Bids is not possible in such short span of time as due to COVID-19 Panademic movement are restricted in many areas, We suggest for submission of bids through e-mail should be allowed. Please confirm?</p>	<p>Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020</p>
12	<p>Volume-1: Instructions to Bidders Page No:- 07, Clause No:-10.1 QUALIFICATION REQUIREMENT (TECHNICAL BID):</p>	<p>Quantity of the coal handled by the bidder should be at least 5 Million MT in any of last 3 years (i.e. FY 16-17, 17-18, 18-19,19-20) Contract Copies and Performance certificates of already executed similar work(s)</p>	<p>The technical qualification requirement mentioned in bid documents will allows only the traditional players to bid in the tender process, we suggest for some relaxation in technical QR. Even the sister concern of TSPL, Vedanta Ltd, JSJ whose AMM work is of 20 Million Tones coal had bare minimum Technical Qualificaton requirement in the latest tender of AMM work. This will attract maximum no. of vendors to participate in tender, so that TSPL will get most competitive rates.</p>	<p>Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020</p>
13	<p>Volume-1: Instructions to Bidders: Page No:- 05, Clause No:-05 <u>Time schedule for bidding process.</u></p>	<p>Last date and time for Receipt of Bid (Technical and Price Bid) in Hard copy Tentative time lines:- 10th July 2020 by 11:00 AM</p>	<p>Extension In Bidding Process: With reference to the above, We are interested in the participation of the above tender, But due to COVID 19 all the courier & postal services will take around 15 to 20 days for delivering the documents. Hence it is not possible for us to send the hard copy within the prescribed time mentioned in the tender. Therefore we request you to please extend the tender date at least by 15 to 20 days so that we can submit the hard copy.</p>	<p>Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020</p>
14	<p>Volume-1: Instructions to Bidders Page No:- 07, Clause No:-10.2 Turnover QUALIFICATION REQUIREMENT (TECHNICAL BID):</p>	<p>10.2 Turnover of the bidder shall be more than INR 20 Crores per annum for last 3 years (i.e. FY 16-17, 17-18,18-19) Bidder can provide for FY19-20 (If available) 10.2.1 Turnover Certificate from Statutory Auditors. 10.2.2 Audited Balance Sheets & Profit and loss statement of last 3 financial years</p>	<p>Further you have required that the average turnover should be more than 20 Crores in last 3 years as qualification of the bidder. We are requesting you to please judge the bidder on the basis of their working experience and working capacity not on turnover. At present we are working as AMM for Jindal Steel & Power Limited, Angul and Vedanta Limited, Lanjigarh. We have also worked as AMM for Vedanta, Jharsuguda for more than 5 years, NALCO, Angul for 3 years and many more companies. At present we are handling more than 150 rakes per month for the JSPL, Angul & Vedanta, Lanjigarh. Therefore, we request you to please pls give relaxation in the turnover qualification.</p>	<p>Kindly refer revised tender document no. TN/01/TSPL/2020-21/R2 Dated 20th Jul 2020</p>